Automating for an agile digitalised supply chain >

What is the UK retail landscape today?
Tough, competitive with limited market growth.

1.4m

EU workers have returned to their home countries

Up to

40%

Increase in material costs

9%

Inflation increase

Up to

10%

Increase in freight costs

The UK retail market has increased every year for the last 12 years and generated £430Bn of sales in 2021, employing over 3 million people. A combination of macro factors including labour, product and material shortages and high cost of living increases have dramatically impacted on consumer confidence.

The overall impact is a low market growth outlook with an immediate impact on consumer spending and an outlook of very low growth with retailers needing to reduce their costs and optimise their consumer experience to attract and grow market share.

Market % Growth

4.0
3.5
3.0
2.5
2.0
1.5
1.0
0.5
0.0

2019 2020 2021 2022 2023
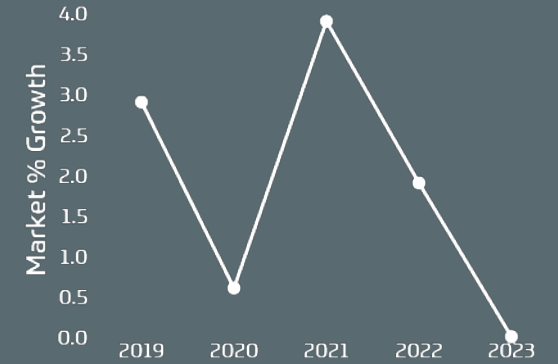
0.0%

Anticipated overall retail growth in 2023

3.5%

Increase of sales online by 2025

Robiquity enables businesses and people the time to fulfil their core purpose to add real value

However…

26%

Of an employees day is wasted

42mins

Are wasted on needless admin tasks

26mins

Are wasted on outdated technology tasks

36mins

Are wasted on unproductive work conversations

28mins

Are wasted on attending unnecessary meetings

69days

AVG time lost per year, per worker on manual tasks

On average Robiquity generates

27,000

Hours capacity a year

Taking away manual and repetitive tasks frees up time for your people to focus on their core purpose.

We understand your biggest supply chain intelligent automation opportunities:

Integrating Intelligent Automation into your supply chain provides a competitive advantage, enabling exceptional customer and employee experience; delivering results and ROI…FAST!

Your Opportunity >

Financial and product management

Meet the demands of your customers through, supplier and product ranging activities that align to financial planning, budget allocation and market conditions.

Forecasting, planning & stock optimisation

Harness intelligent forecasting & planning data models to drive elevated product availability whilst using intelligent automation to action stock management and allocation; have product in the right place and at the right time to meet demand.

Supply chain operations through a customer first lens

Lead through a customer first lens; provide visibility and traceability to guarantee that your customers are always in the know; seamlessly integrating back-office activities to compliment and drive efficiency.
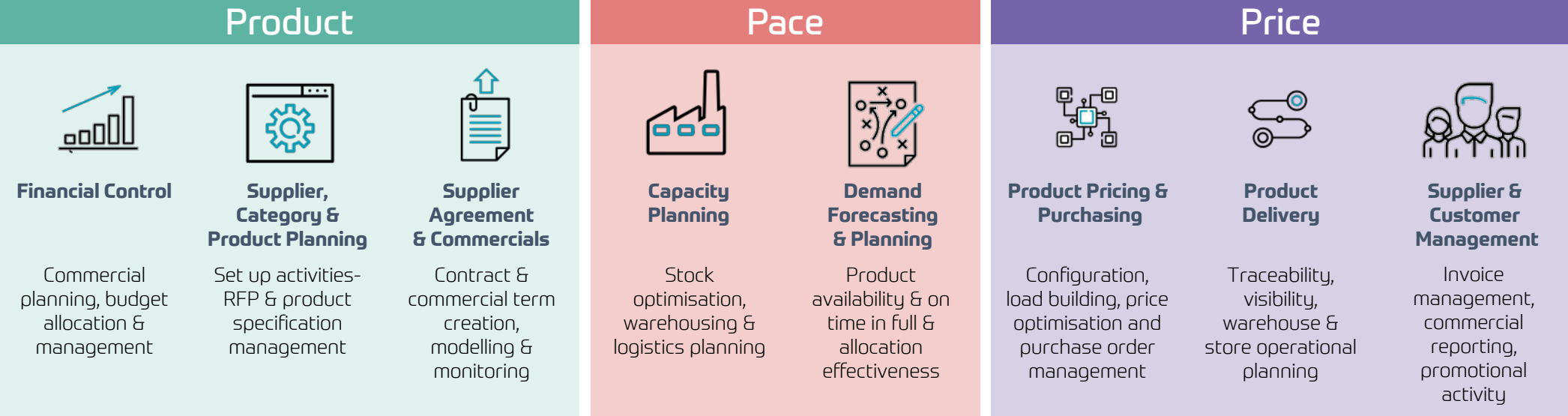
Robiquity Intelligent Automation enables >

> Reduced operating costs upwards of £500k

> Forecast accuracy improvements by over 10%

> Product availability in excess of 85%

> On Time In Full (OTIF) above 95%

> 100% process accuracy

> 100% supply chain and customer order visibility

How to blend people and technology across your supply chain operations?

We understand the repetitive challenges that your people face across your supply chain operation. Below is what a reimagined operation can look like where automation can deliver maximum commercial and operational efficiencies for your business:

Automating for impact…

Product			Pace		Price		
Financial Control	**Supplier, Category & Product Planning**	**Supplier Agreement & Commercials**	**Capacity Planning**	**Demand Forecasting & Planning**	**Product Pricing & Purchasing**	**Product Delivery**	**Supplier & Customer Management**
Commercial planning, budget allocation & management	Set up activities- RFP & product specification management	Contract & commercial term creation, modelling & monitoring	Stock optimisation, warehousing & logistics planning	Product availability & on time in full & allocation effectiveness	Configuration, load building, price optimisation and purchase order management	Traceability, visibility, warehouse & store operational planning	Invoice management, commercial reporting, promotional activity

Commercial & Operational Efficiency & Better Customer Experience

Moving away from managing manual administrative load to allow your people time to focus on their core purpose e.g.
Supplier management, commercial negotiations, leading the market to gain authority, range selection & management, revenue generation and delighting customers.

What happens when you strike the right balance between people and technology?

25k
Hours returned to the business annually

90
Seconds average call handling time reduction

£1.2m
Capacity generation benefit

Why Robiquity?

We enable businesses and their people the time to fulfil their core purpose.

The value we offer uniquely is that we have the experience of re-thinking and designing Supply Chain operations and core processes with an automation first mindset.

Intelligent Automation...Done

Robiquity | Intelligent Automation. Done.

Please contact us to discuss how we can enable you to fulfil your automation potential:

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