

Adding value, no matter where you are on the maturity scale:

Regardless of where a client is on their journey, our focus remains on adding value and driving maximum benefits. Below demonstrates how we drive value across the maturity journey...

Robiquity support:	Detail	MATURITY STAGE		
		Getting started	Expanding IA estate	Mature IA estate with established CoE
		Building sustainable foundations	Scaling efficiently and effectively	Maximising performance and ROI
Stakeholder engagement	Introduction IA to senior stakeholder/ SMEs	✓		
Automation readiness	Ensure your infrastructure and security environment are read for automation	✓		
Automation roadmap	Process discovery designed to build a robust business case with prioritised, quantified, qualified automation opportunities	✓		
Tech and licensing model selection	Helping you select the right vendor optimum licensing agreement	✓		
Pilot	Define, design, develop, test and deploy a pilot (payback initial investment during first 12 months and engage business)	✓		
Centre of Excellence (CoE) development	Helping you to transition to a fully self-sufficient IA CoE is at the very heart of what we do	✓	✓	
Estate monitoring and maximisation	Health check and license utilisation monitoring (designed to maximise ROI)		✓	✓
Support services	Training, developer community, solution design forum, knowledge academy		✓	✓
Managed services	Reactive and proactive monitoring including value add services (admin, maintenance, vendor strategic)		✓	✓
Value delivered by Robiquity		<ul style="list-style-type: none"> > Future-proof tech selection and licensing agreement > Standing up/implementation of software > Robust business case developed > Hopper full of prime automation candidates > First ROI-generating robot go-live (pilot) 	<ul style="list-style-type: none"> > Established CoE (governance, standardisation and best practice) > Maximised performance across estate > Cost consolidation through improved utilisation (optimising licensing) 	<ul style="list-style-type: none"> > Maximised performance across estate > Cost consolidation through improved utilisation (optimising licensing)